



greenhouse + box

# Selecting the best-in-breed ATS at Box

## Company overview

### About

Box helps businesses securely access and manage their critical information in the cloud through an enterprise content management and collaboration platform

### Industry

Internet

### Company size

1,300 employees

### Did you know?

More than 41 million users and 59,000 businesses use Box to manage their content in the cloud

## Results

59%

of Fortune 500  
companies use Box

1,400

integrations are  
included in Box's  
tech stack

## Box's goals

Using Workday for its human resources information system, Box compared the Workday ATS to best-in-breed ATS solutions during their buying process. Box needed a solution that focused on people-to-people interactions to reflect the social dialogue a company has with its candidates. Initially drawn to the simplicity of a consolidated system, Box eventually recognized the value of a best-in-breed solution through Greenhouse. Box wanted to:

- Reduce operational friction that slows down recruiting
- Find a solution with good product adjacency and continuum with other HR solutions
- Tighten up integration points to prevent information leakage

## Greenhouse's solution

Box partnered with Greenhouse to create an effective recruiting process while providing a superior user experience for the recruiting team. Greenhouse provided a partnership ecosystem to seamlessly connect candidate information to post-hire systems. After incorporating Greenhouse into its string of people operations platforms, Box was able to:

- Track candidates and gain insight into where they are in the process
- Forecast recruiting needs and goals using actionable analytics
- Maximize ease of use for recruiters
- Integrate Greenhouse seamlessly with Workday to deliver all new hire information to Box's system of record

